

Key figures Q2/2011 and 1-6/2011

in million euros	Sales		EBIT		EBIT margin	
	Q2	1-6	Q2	1-6	Q2	1-6
Laundry & Home Care						
2011	1,076	2,148	157	257	14.6%	12.0%
2010	1,086	2,135	137	288	12.6%	13.5%
organic	3.7%	2.7%	-	-	-	-
2011 adjusted ¹⁾	-	-	140	272	13.0%	12.7%
2010 adjusted ¹⁾	-	-	136	272	12.5%	12.7%
Cosmetics/Toiletries						
2011	881	1,702	140	253	15.9%	14.8%
2010	865	1,627	112	212	13.0%	13.0%
organic	5.4%	5.5%	-	-	-	-
2011 adjusted ¹⁾	-	-	124	238	14.1%	14.0%
2010 adjusted ¹⁾	-	-	112	210	12.9%	12.9%
Adhesive Technologies						
2011	1,963	3,846	269	513	13.7%	13.3%
2010	1,890	3,541	222	408	11.8%	11.5%
organic	8.9%	10.1%	-	-	-	-
2011 adjusted ¹⁾	-	-	278	525	14.2%	13.7%
2010 adjusted ¹⁾	-	-	255	457	13.5%	12.9%
Henkel						
2011	3,953	7,776	537	967	13.6%	12.4%
2010	3,890	7,402	421	843	10.8%	11.4%
organic	6.3%	6.7%	-	-	-	-
2011 adjusted ¹⁾	-	-	514	987	13.0%	12.7%
2010 adjusted ¹⁾	-	-	476	897	12.2%	12.1%

Henkel	Q2/2010	Q2/2011	Change	1-6/ 2010	1-6/ 2011	Change
Earnings per preferred share in euros	0.63	0.85	34.9%	1.23	1.51	22.8%
Adjusted EPS per preferred share in euros	0.73	0.79	8.2%	1.33	1.52	14.3%

Changes on the basis of figures in thousand euros

¹⁾ adjusted for one-time charges/gains and restructuring charges